



WORKSHOP “STRENGTHENING VALUE CHAINS”

Funding opportunities

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The project is financed by:



- **National rural development measures Country based**
 - (Mostly) annual measures but limited budgets.
- **IPARD II country based**
 - Large share of national rural dev. Budget
 - Reference to ABD
 - Focus larger businesses and farms, EU standards
- **CBC cross border**
 - Reference to ABD
 - Not identical with ABD areas
 - No Investment support to private businesses
- **Other donors**
 - Incl. investment support to private businesses

IPA II assistance address 5 Policy areas:

1. Reforms in preparation for Union membership and related institution- and capacity-building;
2. Socio-economic and regional development;
3. Employment, social policies, education, promotion of gender equality, and human resources development;
4. Agriculture and rural development;
5. Regional and territorial cooperation.

IPA II funding

Country	2014	2015	2016	2017	2018-2020	Total
Former Yugoslav Republic of Macedonia	85.7	88.9	91.6	94.9	303.1	664.2
Turkey	620.4	626.4	630.7	636.4	1940.0	4453.9
Albania	83.7	86.9	89.7	92.9	296.3	649.5
Montenegro	39.6	35.6	37.4	39.5	18.4	270.5
Serbia	195.1	201.4	207.9	215.4	688.2	1508.0
Kosovo*	83.8	85.9	88.7	91.9	295.2	645.5
Multi-country + BiH + M&E	348.0	365.0	390.0	410.4	1445.3	2958.7

- **Based on principles for EU rural development policy**
- **Purpose to prepare for EU rural dev. Policy implementation**
- **Focus on meeting EU standards**



Principles of EU rural development policy

Europe 2020

CAP general Objectives

Possible CAP Impact Indicators

Pillar II Priorities

Smart,

sustainable

and inclusive growth

CAP

Intervention logic for Pillar II

Viable food production

Sustainable management of natural resources and climate action

Balanced territorial development

2. Enhancing competitiveness of all types of agriculture and enhancing farm viability

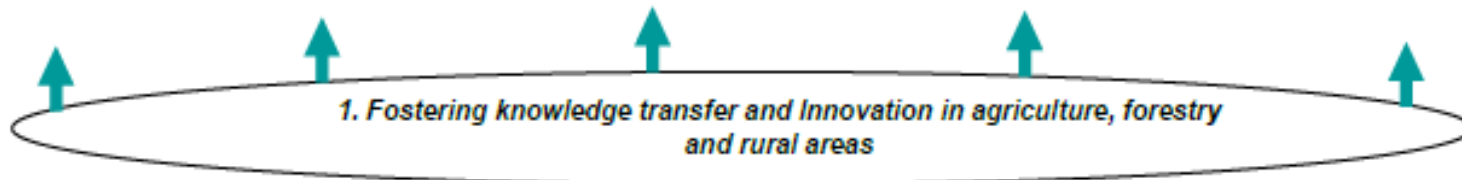
3. Promoting food chain organisation and risk management in agriculture

4. Restoring, preserving and enhancing Ecosystems dependent on agriculture and forestry

5. Promoting resource efficiency and supporting the shift towards a low carbon and climate resilient economy in agriculture, food and forestry sectors

6. Promoting social inclusion, poverty reduction and economic development in rural areas

1. Fostering knowledge transfer and Innovation in agriculture, forestry and rural areas



Measures available under the IPARD instrument

1. Investments in physical assets of agricultural holdings,
2. Support for the setting-up of producer groups,
3. Investments in physical assets concerning processing and marketing of agriculture and fishery products,
4. Agri-environmental-climate and organic farming measure,
5. Establishment and protection of forests,
6. Investments in rural public infrastructure,
7. Farm diversification and business development,
8. Preparation and implementation of Local Development Strategies - Leader Approach,
9. Improvement of training,
10. Technical assistance.
11. Advisory services.

- **2 most realistic for ABD projects:**
 - ✓ **Farm diversification and business development**
 - ✓ **Preparation and implementation of Local Development Strategies - Leader Approach**
- **Maybe:**
 - ✓ **investments in public rural infrastructure**

State of play

Country	IPARD II programme, adopted or adoption expected	Accreditation expected	Anticipated IPARD funding 2015-2020 Mio € (1)
Albania	June 2015	2 nd quarter 2016	70
BiH	Not started	Not started	No IPARD allocation
Kosovo	Preparation in progress	Preparation in progress	No IPARD allocation
Macedonia	January 2015	Implementation ongoing	70
Montenegro	July 2015	1 st quarter 2016	40
Serbia	January 2015	1 st quarter 2016	170

ABD recognised in the Multi-country Strategy:

*“.. Regional cooperation and exchanging best practices are an efficient way of promoting rural development in particular in border areas which need to be better interconnected with the neighbouring regions. **These challenges would be best tackled following a comprehensive approach based for instance on the concept of Area Based Development.**”*

- **Objectives, results and actions**

“..Projects prepared under the **Area Based Development (ABD)** approach to facilitate sustainable growth in defined geographical areas in cross-border regions in the Western Balkans, in particular rural areas characterized by specific complex development problems, **will be considered for funding under cross-border cooperation programmes.**”

- **Objectives, results and actions :**
- ” .. **Assistance** will also be **provided to facilitate** the promotion of Area Based Development (**ABD**) projects in a limited number of marginalised rural border regions.
- **Types of financing:**
Service contracts and/or grant agreements to support specific networks such as SWG

- **Covers largely same thematical topics as ABD programme**
- **No support to investments in private businesses**
- **Can support public private partnerships**
-



Relevant CBC programmes:

- **Kosovo – Albania**
- **Kosovo – Macedonia**
- **Macedonia – Albania**
- **Montenegro – Bosnia & Herzegovina**

Examples:

- **DANIDA/GIZ in Albania**
- **DANIDA/WB in Kosovo**
- **USAid ??**

The ABD structures can:

- ✓ Identify relevant funding opportunities and tenders for ABD projects
- ✓ Assist in identifying value chains and partnerships
- ✓ Assist in identifying investment needs in the value chains.
- ✓ Assist in creating and managing clusters
- ✓ Facilitate project preparation
- ✓ Organise coaching and training

Other instruments can:

- ✓ Provide funding to investments projects identified as necessary under the ABD instrument
- ✓ Provide funding to complementary actions not financially covered by the ABD instrument (CBC).
- ✓ Provide funding to technical assistance

Role of ABD offices

- ✓ **Facilitate ongoing adjustment of development goals.**
- ✓ **Facilitate identification and development of short value chains and partnerships.**
- ✓ **Facilitate development of investment projects to be submitted to donors, incl. instruments generally available in the area such as those mentioned above.**
- ✓ **Keep record of funding opportunities and periods of call for applications under the respective instruments.**
- ✓ **Monitor and publicise calls for applications under other instruments on the ABD website.**
- ✓ **Provide first level of information and advice on where to get detailed information about the conditions for call for applications.**